



***Imagine a solar company  
could give you more than  
you pay for.***

***With Suntech, there is.***







Stuttgart, Germany:  
Exhibition center roof with Suntech modules (3.8MWp)

## What is photovoltaics?

Solar modules are used to turn sunlight into electricity. This process is called photovoltaics. The sun is the source of energy for the future – clean and free. As the world's leading solar energy company, Suntech is devoting all its energy to putting this potential to ideal use with innovative products. The environment benefits – and you do too.



**The amount of energy supplied by the sun compared to world-wide energy demand**

### Good for the environment

Fossil fuels are becoming increasingly scarce and expensive. At the same time, the worldwide demand for energy is rising steadily – and the consequences of climate change are already noticeable. The only solution for clean, reliable energy in future is renewable energy sources. And solar energy has a vital role to play.

Technological progress in solar energy and clear environmental goals mean that more and more ultra-efficient, durable photovoltaic systems are in use. Good for the environment, good for your conscience and good for future generations.

### Good for your business

By using the sun's energy, not only are you helping to protect the climate, you're also making a secure, profitable investment for your capital: Your roof surfaces are a long-term and lucrative additional source of income.

Suntech is the world's biggest producer of crystalline silicon solar modules. Combined with our worldwide references, the extraordinarily high quality of our modules offers ideal conditions for the optimal realization of your solar installation. Trust the experience of the world leader.

**"A real worthwhile investment."**





## Where does photovoltaics work best?

More and more solar installations are being installed on the roofs of industrial and office buildings, sports clubs and supermarkets. With good reason: These roofs offer large surface areas with minimal shade, thus enabling maximum performance and yield – and attractive profits.



Neuhaus am Inn, Germany:  
Solar installation with Suntech modules (171kWp)

### Your roof

The clever way: Turn unused surfaces into productive ones. A solar installation offers many advantages:

- Long-term, secure income and attractive profits
- An active contribution to climate protection
- A noticeable change of image in the eyes of your customers and staff

And remember: Installing solar modules on commercial properties can also bring a host of financing opportunities, tax benefits and write-offs.

### Your source of income

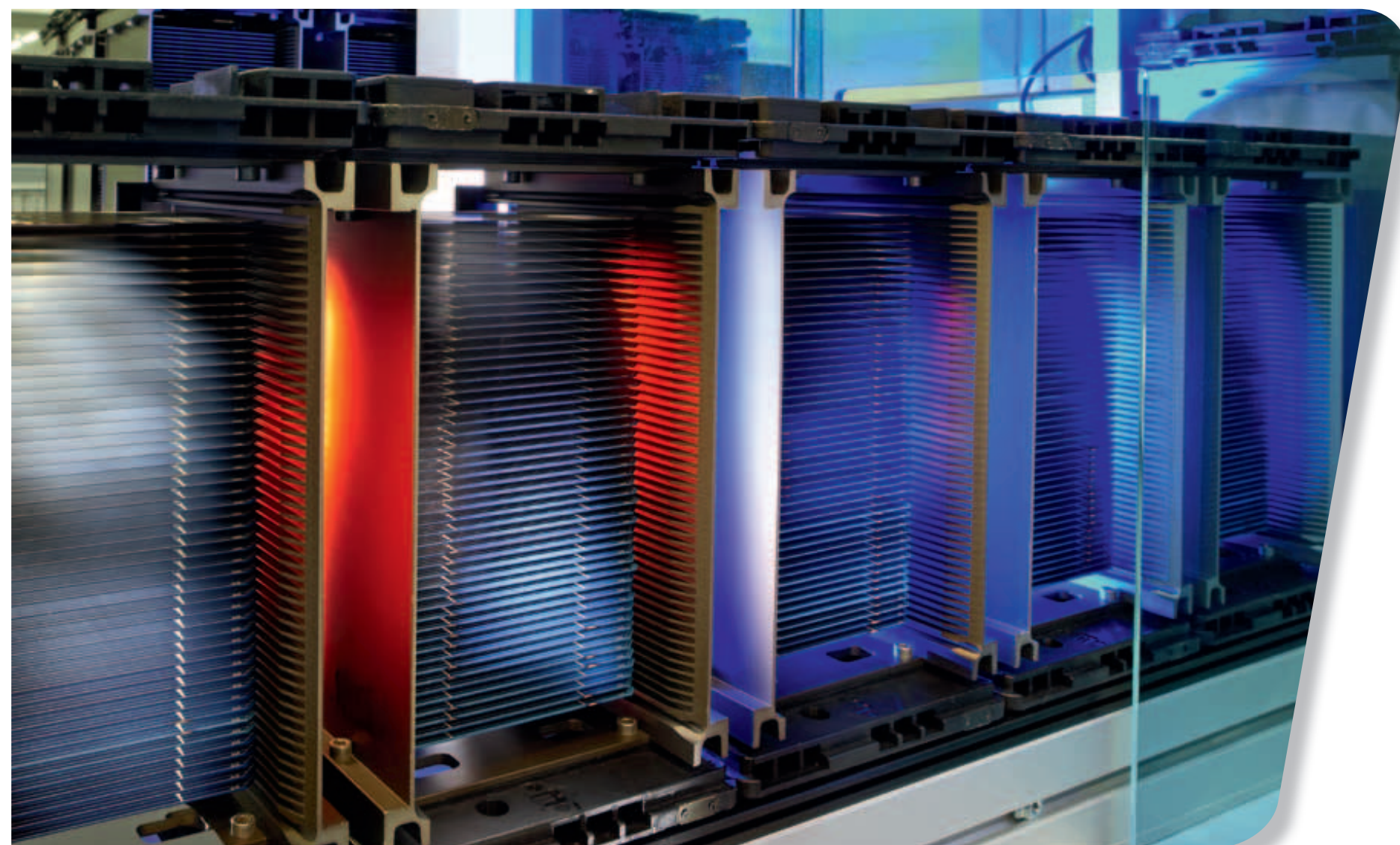
A solar installation is a long-term investment – it should provide at least 20 years of stable yields. This can only work, however, if the modules are of the highest standard. To meet this requirement, we use only the best suppliers, state-of-the-art production technology, comprehensive quality management and continual further development.

The advantage for you lies in the high level of investment security offered by our solar modules. Every day, more than 15 million Suntech modules generate electricity in over 80 countries. That is equivalent to an installed output of 3 GW, giving us one of the biggest and most versatile installation bases in the world. In turn, this enables you to profit from our unique know-how and many years of experience.

**“Simple and clean:  
on your company roof.”**







## Which module manufacturer has the most convincing solutions?

If you don't want to compromise on the quality, durability and yield offered by your solar installation, then choose the world's leading manufacturer. We offer performance, reliability and warranty terms well above the industry standard. And all at a great price. Profit from our experience in industrial and large-scale projects.

### Experience and efficiency: Qualities that make our products stand out

In cooperation with our partners, we have already installed more than 15 million solar modules in more than 80 countries and at 3 GW are the largest and most experienced manufacturer of solar panels in the world. Whichever Suntech module you choose, the price you pay includes our extensive experience and quality standards which have been endorsed by independent institutes. Our modules guarantee superb efficiency – especially over large areas.

### Highest quality and efficiency



**6.7 % Higher Output-Warranty**



**Positive Power Tolerance**



**Enhanced Weak Light Performance**



**100 % Power From Day One**



**High Module Efficiencies**



**Power Optimized Current Sorting**

### Maximum reliability

- Suntech solar modules are produced according to the highest technical standards using top quality components. The result is optimal reliability and durability
- Suntech tests its solar modules more rigorously than is required by international standards. The advantage for you: Greater safety and reliability
- Our market leadership, international success and solid financial foundation offer long-term security
- Thanks to our local staff and partners, we are always close by

***"The one offering the best value for money."***





## What are the financial advantages of a solar installation?

If you are looking for a safe and profitable investment, solar power is the perfect choice. Whether feeding electricity into the grid or generating it for your own use, the income guaranteed by legislation on feed-in tariffs for the national grid and attractive opportunities for tax write-offs mean that photovoltaic systems offer long-term security and consistently high yields. Just what you would expect from a good investment.



Aldinger, Germany:  
Solar installation with Suntech modules (300kWp)

### Solar installations are profitable – anywhere in Europe

Investing in solar electricity is worthwhile whichever way you look at it, with many opportunities to receive financial incentives in the form of subsidies, feed-in remuneration and special loans. Financing is available almost everywhere in Europe for promoting renewable energy. Let's look at three examples:

#### Feed-in tariffs

For nearly all EU member states, the remuneration for electricity from renewable energy sources is regulated by law. Ask your local distributor for details of the relevant laws in your country.

#### Subsidies

Some countries offer the chance to benefit from direct subsidies for financing and realizing your solar installation. Ask your local distributor for details.

#### Tax advantages

In some countries, running a solar installation brings with it opportunities for tax advantages and write-offs. Talk to your accountant about saving money and making your solar installation even more profitable.

**"Sunny yields –  
for 20 years and more."**



## Harness the power of the sun.

### 1. Check your roof

- ☐ Your roof should have an area greater than 300 m<sup>2</sup>
- ☐ It should ideally face South, South-East or South-West
- ☐ It should have an inclination of between 10 and 50 degrees
- ☐ The majority of the surface should not be shaded

### 2. Find an installer in your area

Our sales partners will recommend an installer in your area. You will find a list of our sales partners at [www.suntech-power.com](http://www.suntech-power.com)

### 3. Make an appointment

- ☐ The installer will first of all analyze the situation of your location
- ☐ Then he will discuss your individual requirements with you
- ☐ As a final step he will put together a detailed plan and a tailor-made offer

### 4. Clarify the financing

- ☐ Clarify the financing of your solar installation. How much of the cost do you want to cover yourself and how much by financing?
- ☐ Talk to your bank or accountant
- ☐ Find out about possible financial incentives

### 5. Relax. From now on, we will take over.

After everything has been sorted out, you can simply sit back and relax. Your professional installer will deliver and install your solar installation on time.



Steenokkerzeel, Belgium:  
Kindergarten with Suntech modules



Rome, Italy:  
Car park roofing with Suntech modules



Friolzheim, Germany:  
Waste water treatment plant with Suntech modules

Presented by

